

**RAUCCI & SULLIVAN STRATEGIES, LLC**  
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**ANDREW M. RAUCCI**  
Chairman

**DAVE SULLIVAN**  
President

January 2, 2010

Honorable Karen McConnaughay  
Chairman  
Kane County Board  
Kane County Government Center  
719 South Batavia Avenue  
Geneva, IL 60174

Dear Chairman McConnaughay:

As you know, we have enjoyed our working relationship with you, and are desirous of continuing it.

Please consider this letter as our proposal for provision of state governmental and legislative representation for the Kane County Board as directed by the Chairman.

Raucci & Sullivan Strategies, LLC would provide representation on state governmental and legislative matters including assistance and coordination of both long term and short term planning of strategy and tactics; provide drafting, analysis and opinions concerning legislation and administrative proposals affecting Kane County, either directly or indirectly; monitoring and tracking of administrative and legislative proposals affecting the County and providing services aimed at procuring funds for the County, the passage of legislation supported by the County and the defeat of legislation opposed by the County. Additionally, we would perform such other functions appropriate and necessary for implementation of the above.

This proposal does not encompass Kane County Division of Transportation or Kane County Health Department issues which are being addressed in separate proposals.

You would be provided with reports of the current status of legislation during the legislative session, and would be advised of committee hearings on legislation of interest to the County.

**RAUCCI & SULLIVAN STRATEGIES, LLC**

Honorable Karen McConnaughay  
January 2, 2010  
Page 2

It is contemplated that the proper performance of our representation would involve meetings with the appropriate officials of the County on an as-needed basis, as well as regular telephonic and email communication. We would also meet with State and legislative officials, agency and legislative staff, and other individuals as necessary for the accomplishment of the goals of our representation.

The term of the contract would be calendar year 2010. The annual fee for our services would be \$21,000.00, payable in monthly installments of \$1,750.00. There would be no charge for any expenses.

If this proposal is agreeable to you, please sign a copy and return to me.

Dave and I look forward to continue working with you!

Sincerely yours,

(s) ANDREW M. RAUCCI  
Andrew M. Raucci  
Chairman

Agreed:

  
For Kane County

Date January 15, 2010